



*NEWS RELEASE*

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**Collins Bus Corp. Bucks National Trend in Healthcare**

South Hutchinson, Kansas (Sept. 26, 2008) – With more than half of employers cutting healthcare costs next year by shifting the burden to their employees via increased premiums, a local company is reducing its costs by opening an on-site health clinic.

Collins Bus Corp., the leading type A bus manufacturer in America, is easing healthcare expenses by opening an on-site clinic operated by Care ATC for its more than 250 employees, as well as their spouses and dependents, Oct. 1.

In addition to the clinic at Collins Bus, Collins Industries has already opened one Care ATC clinic at one of its other companies, Capacity of Texas, a terminal truck manufacturer in Longview, Texas, and will open another Oct. 1 at Wheeled Coach Industries, an ambulance manufacturer in Winter Park, Fla.

"The Care ATC clinic is a way to help control current and future costs, rather than solely transferring costs from employers to employees via increased insurance premiums," says John Dreasher, Vice President of Human Resources for Collins Industries Inc., the parent company of Collins Bus Corp. "We believe these types of programs will reduce absenteeism, increase productivity and improve the health of our valued employees."

On average, clients of Care ATC have reduced health costs by a minimum of \$500 per employee per year.

"Because the focus is on preventive care," says Paul Keeling, Care ATC's director of sales, "healthcare costs decrease as employees and their families experience fewer catastrophic health claims."

Operated by Care ATC, the Collins Bus clinic, staffed by a doctor, a registered nurse and a medical assistant from 8 a.m. to noon Tuesdays and 1 p.m. to 5 p.m. Thursdays, will be the ninth Care ATC clinic in Kansas.

At the clinic, employees will be able to make same-day appointments to receive free medical care including health assessments, preventive screenings, immunizations and

acute care – the same or more services a typical primary care physician would provide, including:

- Health assessments such as annual and sports physicals;
- Critical screenings such as blood pressure, diabetes, cholesterol and cancer;
- Acute illness care including the treatment of allergies, sinus problems, flu symptoms, sore throats, headaches and stomach problems;
- Injury care;
- Lab services; and
- Free prescriptions for the top 25 generic drugs.

Employees will continue to have a health insurance plan available, but may choose the on-site doctor as their primary physician. Care ATC will also assist the company with specific health campaigns such as smoking cessation and weight loss programs.

### **On-site clinic part of growing national trend**

The number of companies offering on-site medical services has increased significantly in recent years. Nearly one-fourth of large businesses reported offering on-site medical services at the end of 2007, according to the non-profit National Business Group on Health. Another 6 percent reported they plan to open clinics in the next year.

A national provider of on-site physician clinics, Oklahoma-based Care ATC has experienced a steady growth rate the past few years. The company saw its business double in 2007 and expects the same or greater growth this year.

The main focus of Care ATC is to help employers take control of healthcare by giving patients a shorter path to care. Visit [www.careatc.com](http://www.careatc.com) for more.

Collins Bus will host an open house and ribbon cutting at 10 a.m. Sept. 29 to celebrate the clinic's opening. The president, human resources director and clinic physician will be available for interviews. Please contact John Dreasher at 620-513-1006 if you plan to attend or to schedule an individual interview. Collins Bus is located at 415 W. 6<sup>th</sup> St. in South Hutchinson.

Collins Industries, Inc., a subsidiary of BNS Holding, Inc., is a leading manufacturer of ambulances (including medical attack vehicles, rescue vehicles and fire emergency vehicles), North America's largest producer of Type "A" small school buses, the nation's second largest manufacturer of terminal trucks, and a leader in the road construction and industrial sweeper markets. Collins Industries, Inc. sells its products throughout North America and abroad.

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